**CV - Yossef Tobol**

August 2022

1. **Personal Details**

* Yossef Tobol
* Country of birth: Israel
* Citizenship: Israeli
* Family status: Married + 4
* Work address: Department of Economics and Management, Tel-Hai College, Upper Galilee 1220800, Israel
* Phone numbers: Cell +972-52-540-6-180
* Fax: +972-4-818-1-682
* E-mail address: toboly@telhai.ac.il

1. **Higher Education**

1997-2000: B.A., COM Academic Studies, Economics and Management.

2000-2002: M.A., Hebrew University, Agricultural Economics and

Management, Thesis: "Tax Reform with Taxpayers of

Different Family Size", Supervisors: Prof. Shlomo Yitzhaki and Prof.

Israel Finkelshtain.

2003-2006: Ph.D., Bar-Ilan University, Economics, Thesis: "Three Essays on the

Economics of Compliance", Supervisor: Prof. Gideon Yaniv.

1. **Academic Appointments and Academic Administrative Positions in Institutions of Higher Education**

Academic Positions

Received appointment based on appointment committee (with external committee)

2007- 2010: Lecturer, Department of Economics and Business Management,

Ariel University Center of Samaria, Israel.

2010- 2011: Lecturer, School of Industrial Management, Jerusalem College of

Technology (JCT), Israel.

2012-2022: Senior Lecturer, School of Industrial Management, Jerusalem College of

Technology (JCT), Israel.

2022-present: Senior Lecturer, Department of Economics and Management, Tel-Hai

College, Tel-Hai, Israel.

Received appointment without appointment committee

2000-2002: Teaching Assistant, Department of Economics, COM Academic

Studies.

2000-2002: Teaching Assistant, Department of Agricultural Economics and

Management, Hebrew University at Jerusalem.

2003-2005: Teaching Assistant, Department of Economics, Bar-Ilan University,

Israel.

2003-2006: Instructor, Department of Economics and Business Management, Ariel

University Center of Samaria, Israel.

2011-2015: Senior Lecturer, Business School, Carmel Academic Center.

2005-present: Adjunct Lecturer, Interdisciplinary Department of Social Sciences, Bar-

Ilan University, Israel.

Academic Administrative Positions

2010**-**2021**:** Head of Research Unit in the Faculty of Management, Jerusalem College of Technology (JCT).

2013**-**2021: Head of the department of BA in Business Administration, Jerusalem College of Technology (JCT).

Membership in national and international research institutions

2012‐present: Institute for the Study of Labor (IZA), Bonn, Germany, Research Fellow.

1. **Teaching**

2000-2002 *At the Agricultural Economics and Management Department, The*

*Hebrew University*: Teaching assistant for Macroeconomics A (B.A.) and

Macroeconomics Theory (M.Sc.).

2000-2002 *At the Economics and Management Department, College of*

*Management (COM)*: Teaching assistant for Macroeconomics A,

Macroeconomics B, Principles of Microeconomics, Principles of

Macroeconomics (B.A.).

2003-2005 *At the Economics Department, Bar-Ilan University*: Teaching

assistant for Macroeconomics A and Macroeconomics B (B.A.).

2003-2010 *At Economics and Management Department, Ariel University*:

Teaching Principles of Microeconomics, Principles of Macroeconomics Price

Theory A, Price Theory B, Macroeconomics A, Macroeconomics B, Health

Economic, Crime Economic (B.A.).

2011-2015: *At the Business School, Carmel Academic Center*: Teaching Israel

Economic, Industrial Organization, Introduction to Game Theory.

2005-present *At the Interdisciplinary Department of Social Sciences, Bar-*

*Ilan University*: Teaching: Health Economic.

2010-present *At Faculty Business of Management, Jerusalem College of*

*Technology (JCT)*: Teaching Principles of Microeconomics, Principles of

Macroeconomics, Principles of Corporate Finance A, Principles of Corporate Finance

B, Industrial Organization, Introduction to Game Theory, Research Methods,

Introduction to R, Introduction to Python, Seminar (project) Students (B.A.), Topics

in Corporate Finance, Behavioral Corporate Finance, Seminar (project) Students

(M.A.).

2021-present *At Department of Economics and Management, Tel-Hai College*: Teaching

Principles of Microeconomics, Principles of Macroeconomics, Introduction to Game

Theory.

1. **Advisory committee of Graduate Students**

Member of the Examination Committee – Ph.D. students

2014 Ronia Nadler (Ph.D. Dissertation, at Bar-Ilana University)

2015 Shira Dana Rofe (Ph.D. Dissertation, at Bar-Ilan University)

1. **Research Grants**

2008, Maccabi Institute for Health Services Research (the Rotter Foundation), 5000NIS.

\*2021-2022, Heth Academic Center For Research of Competition and Regulation, 30,000 NIS.

\*2022, National insurance institute of Israel, Research and Planning Administration Funds, 50,000 NIS.

\*Since last promotion

1. **Awards and Fellowships**

Awards

2010 Honor for the most cited paper in the *Journal of Public Economics* in 2009.

Fellowships

2000-2002 Hebrew University, Fellowship of about $1,000 monthly + tuition waiver, with teaching assistantship obligations.

2003-2006 Bar Ilan University, Fellowship of about $1,500 monthly + tuition waiver, with teaching assistantship obligations.

Editor or member of editorial board of journals

2018\* – 2021: Associate Editor of the ***Heliyon*** (Elsevier).

Note: formally called Editorial Board Member, but in this journal there are no

Associate Editors, so all of the board members function as associate editors.

2017\* – current: Editorial Board Member of the ***Journal of Behavioral and***

***Experimental Economics*** (until 2014 titled The Journal of Socio-Economics;

Elsevier).

2020\* – 2021: Guest Editor in the ***Journal of Behavioral and Experimental***

***Economics*** (until 2014 titled The Journal of Socio-Economics; Elsevier).

Special issue: Behavioral Economics and Ethics: Dishonesty, Emotions, and

Personality.

\*Since last promotion

1. **Active Participation in Conferences**

\*\***denotes an invited or keynote lecture**

1.\*\*2006 - Invited and Keynote speech in Futile and Effective Ways to Combat

Wage Discrimination. **International Conference on the Economics of Labor**

**Market Relations.Bergen**, Norway.

2. 2007 – Tipping as a Strategic Investment in Service Quality: An Optimal-Control

Analysis of Repeated Interactions in the Service Industry. **WEAI: The General**

**Conference in Economics**. Seattle, USA.

3. 2008 - Physical Activity and Obesity: The Effect of the Fat Tax and the Thin

Subsidy. **IAREP/SABE: The General Conference in Behavioral, Psychological**

**and, Experimental Economics**. Rome, Italy.

4. 2009 - Monopoly vs. Competition in Light of Extraction Norms. **The General**

**Conference in Behavioral, Psychological and, Experimental Economics**.

Halifax, Nova Scotia, Canada.

5. 2011 - The Correlation among Immigrant Homeownership, Objective and

Subjective Household Characteristics and Good Citizenship: New Evidence from

the Israeli Experience. **IAREP/SABE/ICABEEP:** **The General Conference in**

**Behavioral, Psychological and, Experimental Economics**.Exeter, UK.

6. 2012 - Social Involvement Level of Income and Employment among Immigrants:

The Israeli Experience. **IAREP:** **The General Conference in Behavioral,**

**Psychological and, Experimental Economics**. Granada, Spain.

7. 2012 - Honest on Mondays: Honesty and the temporal distance between decisions

and Payoffs. **IAREP/ICABEEP:** **The General Conference in Behavioral,**

**Psychological and, Experimental Economics**. Wroclaw, Poland.

8. \*2013 - Roll a Die and Tell a Lie – What Affects Honesty? **PET: The Conference**

**of The Journal of Public Economic Theory**. Lisbon, Portugal.

9. \*2014 - Fundraising to a Real-Life Public Good – Evidence from the Laboratory.

**FUR: Conference on Foundations of Utility and Risk**. Rotterdam, Netherlands.

10. \*2014 - Equal Opportunity through Higher Education: Theory and Evidence on

Privilege and Ability. ESEA: **The Higher Education Economics Conference**.

Valencia, Spain.

11. \*2015 - Honesty toward the Holy. **PET: The Conference of The Journal of**

**Public Economic Theory**. Luxembourg, Luxembourg.

12. \*2015 - Clever Enough to Tell the Truth. **IAREP/SABE/ICABEEP:** **The**

**General Conference in Behavioral, Psychological and, Experimental**

**Economics**. Sibiu, Romania.

13. \*2016 - Giving at the Close: Experimental Evidence on Cooperation in

Contributing to a Public Good. **FUR: Conference on Foundations of Utility and**

**Risk**. Coventry, Warwick University, UK.

14. \*2017 - Do Higher Achievers Cheat Less? An Experiment of Self-Reveling

Individual Cheating. **PET: The Conference of The Journal of Public Economic**

**Theory**. Paris, University Pantheon Assas Paris II, France.

15. \*, \*\*2018 - To What Do People Contribute? Ongoing Operations vs. Sustainable

Supplies. **Summer school on economic psychology and experimental**

**economics**. The University of Saratov, The Russian Federation.

16. \*, \*\* 2019 - Self-Portrayed Honesty and Behavioral Dishonesty. Opening

ceremonial of the Laboratory for Economic Experiments Vechta (LEEV).

University of Vechta, Vectra, Germany.

17. \*, \*\* 2019 - Gender differences in the effect of employee-manager friendships on

salary dynamics in CPA firms. **Vechta Workshop on Social Behavior**

**Economics**. University of Vechta, Vectra, Germany.

18. \*, \*\*2019 - Parents’ Marital Status, Psychological Counseling and Dishonest

Kindergarten Children: An Experimental Study. **International Week**

**Conference**. University of Vechta, Vectra, Germany.

19. \*2021 - Do tightwads cheat more? Evidence from three field experiments.

**Department seminar.** Department of Economics, Bar IlanUniversity.

20. \*2022 - Do restaurant customers who receive an unreasonably low bill bring it to

the server’s attention? A field experiment on dishonesty. **The Israel Economic**

**Association 38th Annual conference**. Bar-Ilan University, Ramat-Gan, Israel.

\*Since last promotion

1. **Publications** 
   1. **M.Sc.**

Tobol, Y. Tax Reform with Taxpayers of Different Family Size. The Hebrew

University, Israel. Supervisors: Prof. Shlomo Yitzhaki and Prof. Israel Finkelshtain.

2000 (Heb.)

* 1. **Ph.D. thesis**

Tobol, Y. Three Essays on the Economics of Compliance. Bar-Ilan University, Israel. Supervisor: Prof. Gideon Yaniv. 2006.

* 1. **Publications in refereed journals:**

1.Tobol, Y. (2005). Wage Discrimination as an Illegal Behavior. ***Economics Bulletin***10(4), 1- 10.

2. Ofer H. A., **Tobol, Y**. (2008). Tipping as a Strategic Investment in Service Quality: An Optimal-Control Analysis of Repeated Interactions in the Service Industry. ***Southern Economic Journal*** 75(1), 246-260.

3. Lipow, J., Mealem, Y., **Tobol, Y**. (2009). Should Military Uniforms Carry

the Union Label?, ***Defence and Peace Economics***. 20(1), 11-19.

4. Yaniv, G., Rozin, O., **Tobol, Y**. (2009). Junk Food, Home Cooking, Physical Activity and Obesity: The Effect of the Fat Tax and the Thin Subsidy**. *Journal of Public Economics*.** 93(5-6), 823-830**.**

5. Shilony, Y., **Tobol, Y**. (2010). Futile and Effective Ways to Combat Wage

Discrimination. ***Research in Labor Economics*.** 30, 283-300.

6. Mealem, Y., **Tobol, Y**., Yaniv, G. (2010). Whistleblowers as a Deterrent to Tax Evasion. ***Public Finance Review*.** 38(3), 306-320***.***

7. Arbel, Y., Ben-Shahar, D., Gabriel, S., **Tobol Y**. (2010). The Local Cost

of Terror: Effects of the Second Palestinian Intifada on Jerusalem House Prices. ***Regional Science and Urban Economics*.** (40), 415-426.

8. Koziashvili, K., Nitzan, S., **Tobol, Y**. (2011). Monopoly vs. Competition in Light of Extraction Norms. ***Public Choice***. 148(3), 561-567.

9. Arbel, Y., Ben-Shahar, D., **Tobol, Y**. (2012). The Correlation among Immigrant Homeownership, Objective and Subjective Household Characteristics and Good Citizenship: New Evidence from the Israeli Experience. ***Urban Studies.*** 49(11), 2479-2499.

10. \*Bar-El, R., García-Muñoz T., Neuman, S., **Tobol Y**. (2013). The Evolution of Secularization: Cultural Transmission, Religion and Fertility Theory, Simulations and Evidence. ***Journal of Population Economics***. 26(3), 1129-1174.

11. \*Arbel, Y., Siniver, E., **Tobol, Y**. (2014). Social Involvement Level of Income and Employment among Immigrants: The Israeli Experience.

***International Journal of Manpower***. 35(6), 798-816.

12. \*Ruffle B. J., **Tobol, Y**. (2014). Honest on Mondays: Honesty and the temporal distance between decisions and Payoffs. ***European Economic Review***. 65, 126-135.

13. \*Arbel, Y., Bar-El, Y., Siniver, E., **Tobol, Y**. (2014). Roll a Die and Tell a Lie – What Affects Honesty?. ***Journal of Economic*** ***Behavior & Organization.*** 107, 153-172.

14. \*Arbel, Y., Bar-El, R., **Tobol, Y.** (2016). Fundraising to a Real-Life Public Good – Evidence from the Laboratory. ***Journal of Behavioral and Experimental Economics***. 65, 27-37.

15. \*Ruffle J. B., **Tobol, Y**. (2017). Clever Enough to Tell the Truth. ***Experimental Economics***. 20, 130-155.

16. \*Bar-El, R., **Tobol Y**., (2017). Honesty toward the Holy Day. ***Journal of Behavioral and Experimental Economics***. 68, 13-17.

17. \*Yaniv, G., Siniver, S., **Tobol, Y**. (2017). Do Higher Achievers Cheat Less? An Experiment of Self-Reveling Individual Cheating. ***Journal of Behavioral and Experimental Economics***. 68, 91-96.

18.  **\***Manes, E., Shapira, D., **Tobol Y**. (2018). Incentive Traps. ***B.E. Journal of Theoretical Economics.*** 18(2), 777-795.

19.  **\***Arbel, Y., Bar-El R., Schwarz M. E., **Tobol Y**. (2019). To What Do People Contribute? Ongoing Operations vs. Sustainable Supplies. ***Journal of Behavioral and Experimental Economics***. 80, 177-183.

20. \*Manes E., Tchetchik, A., **Tobol, Y**., Durst, D., and Chodick, G. (2019). An Empirical Investigation of ‘Physician Congestion’ in U.S. University Hospital. ***International Journal of Environmental Research and Public Health***. Mar 2, 16(5): 761, 1-17.

21. \***Tobol, Y**., Yaniv G., (2019). Parents’ Marital Status, Psychological Counseling and Dishonest Kindergarten Children: An Experimental Study.

***Journal of Economic*** ***Behavior & Organization.*** 167, 33-38.

22. \*Yaniv, G., **Tobol, Y**., Siniver, E. (2019). Self-Portrayed Honesty and Behavioral Dishonesty. ***Ethics & Behavior.*** 1-11.

23. \***Tobol, Y**., Bar-El R., Arbel, Y., Azar, O. (2019). Gender differences in the effect of employee-manager friendships on salary dynamics in CPA firms. ***Heliyon.*** 5 (10), e02658.

24.  **\***Arbel, Y., Bar-El, R., Schwarz M. E., **Tobol, Y**. (2020). Giving at the Close: Experimental Evidence on Cooperation in Contributing to a Public Good". ***Journal of Public Economic Theory*.** 21(6), 1179-1199.

25. \*Bar-El, R., Hatzor, L., **Tobol, Y**. (2020). **Home production, market substitutes, and the labor supply of mothers. *Journal of Economic*** ***Behavior & Organization.*** 171, 378-390.

26. **\*Tobol**, **Y.**, Siniver, E., Yaniv (2020). Do Tightwads Cheat More? Evidence

from Three Field Experiments. ***Journal of Economic*** ***Behavior &***

***Organization.*** 180, 148-158.

27. **\*Tobol**, **Y.**, Siniver, E., Yaniv, G. (2020). Dishonesty and Mandatory

Mask Wearing in the COVID-19 Pandemic. ***Economics Letters***, 197, 109617***.***

28. \***Tobol**, **Y.**, Siniver, E., Yaniv, G. (2021). Covid-19 Vaccination and

Subsequent Dishonest Behavior: Experiment Evidence. ***Journal of***

***Neuroscience,*** ***Psychology, and Economics***, 14(3), 131-137.

29. \*Siniver, E., **Tobol**, **Y**., Yaniv, G. (in press, 2022). Collective Punishment and

Cheating in the Die-Under-The-Cup Task. ***Experimental Psychology***.

30. \***Tobol**, **Y.**, Siniver, E., Yaniv, G. (in press, 2022). Do Restaurant Customers

who Receive an Unreasonably low Bill Bring it to the Server’s Attention? A

Field Experiment on Dishonesty. ***Journal of Economic Psychology***.

31. \*Siniver, E., **Tobol, Y**., Yaniv, G. (in press, 2022). Urge to Void and

Dishonest Behavior: Evidence from a Field Experiment. ***Economics Letters***.

\*Since last promotion

* 1. **Chapters in refereed books:**

1. Arbel, Y., **Tobol, Y**. (2007). The Real Estate Cost of Terror: The Impact of the Second Palestinian Intifada on Property Values in Gilo, Jerusalem, in ***Judea and Samaria Research Studies***, Volume 19, 205-222 (with Yuval Arbel).
2. \*Koziashvili, A., Nitzan, S., **Tobol, Y.** (2013). Political Culture and Market Structure", in ***A******Handbook of Alternative Theories of Public Economics***, eds. Francesco Forte, Ram Mudambi and Pietro Maria Navarra, 2014*. Edward Elgar Publication*, p. 472-484.

\*Since last promotion

* 1. **Submitted Articles**

1. Lynn, M., W., **Tobol, Y.**, Siniver, E., Yaniv, G. Do Server Give-Aways of Food and Drink Get Them More Tips?
   1. **Articles in preparation**
2. Siniver, E., **Tobol, Y.**, Yaniv, G. Men are Gentle but Women are Nasty to Pretty Women: A Field Experiment on Dishonesty.
3. **Tobol, Y**., Siniver, E., Yaniv, G. Taxi Drivers and Dishonesty on the Streets.
4. **Miscellaneous**

**Referee service:** *American Economic Journal: Applied Economics, B.E. Journals in Economic, Analysis & Policy, Defense and Peace Economics, Economics Bulletin, European Economic Review, Heliyon, International Journal of Manpower, Journal of Behavioral and Experimental Economics, Journal of Business Ethics, Journal of Economic Behavior and Organization, Journal of Industrial Economics, Journal of Population Economic, Journal of Public Economics, Journal of Public Economic Theory, Public Choice, Public Finance Review, Regional Science and Urban Economics, Southern Economic Journal, The Journal of Socio-Economics, Urban Studies.*

**Membership in Scientific Associations**

2005-2015: American Economic Association.

2014-2015: Public Choice Society

2008-current: Society for the Advancement of Behavioral Economics.

2010-current: International Association for Research in Economic Psychology.